

CONTRACT

WUAB
 1717 East 12th Street
 Cleveland, OH 44114
 (216) 771-1943

Contract / Revision 834691 /		Alt Order #
Product Early TV Buy General Elect, 2012		
Contract Dates 10/15/12 - 10/21/12		Estimate # 391
Advertiser Republican Senate Campaign Committee		Original Date / Revision 10/11/12 / 10/11/12
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Station WUAB	Account Executive House WOIO/WUAB	Sales Office Cleveland Local
Special Handling		
Demographic Adults 25-54		
IDB#	Advertiser Code	Product Code
Agency Ref		Advertiser Ref

And:

Midwest Communications
 49 South grant Avenue
 Columbus, OH 43215

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WUAB	10/21/12	10/21/12	Su 3-4p	3-4p		:30			NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-----S				1	\$50.00			
N 2	WUAB	10/21/12	10/21/12	Su 4-5p	4-5p		:30			NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-----S				1	\$75.00			
N 3	WUAB	10/15/12	10/21/12	Late News M-Su	10-11p		:30			NM	7	\$3,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	MTWTFSS				7	\$500.00			
N 4	WUAB	10/15/12	10/19/12	M-F 19 Action News at 7a	7-8a		:30			NM	5	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	MTWTF--				5	\$50.00			
N 5	WUAB	10/15/12	10/19/12	M-F 730-8p	730-8p		:30			NM	5	\$2,625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	MTWTF--				5	\$525.00			
N 6	WUAB	10/15/12	10/19/12	M-F 12a-1a	12-1a		:30			NM	5	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	MTWTF--				5	\$75.00			
N 7	WUAB	10/20/12	10/20/12	Sa 6-7p	6-7p		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-----S-				1	\$100.00			
N 8	WUAB	10/20/12	10/20/12	Sa 7-8p	7-8p		:30			NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-----S-				1	\$350.00			
N 9	WUAB	10/20/12	10/20/12	Sat Prime	8-10p		:30			NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-----S-				1	\$125.00			
N 10	WUAB	10/21/12	10/21/12	Su 5-6p	5-6p		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-----S				1	\$100.00			
N 11	WUAB	10/21/12	10/21/12	Su 6-7P	6-7p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



WUAB
1717 East 12th Street
Cleveland, OH 44114
(216) 771-1943

<u>Contract / Revision</u> 834691 /		<u>Alt Order #</u>
<u>Contract Dates</u> 10/15/12 - 10/21/12	<u>Product</u> Early TV Buy General El	<u>Estimate #</u> 391
<u>Advertiser</u> Republican Senate Camp		<u>Original Date / Revision</u> 10/11/12 / 10/11/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Totals Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-----S				1	\$150.00			
N 12	WUAB	10/21/12	10/21/12	Su 7-8p	7-8p		:30			NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-----S				1	\$200.00			
N 13	WUAB	10/21/12	10/21/12	Sun Prime	8-10p		:30			NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-----S				1	\$200.00			
N 14	WUAB	10/15/12	10/19/12	M-F 11a-12p	11a-12p		:30			NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	MTWTF--				5	\$150.00			
Totals											36	\$8,850.00

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 - 10/21/12	36	\$8,850.00	\$7,522.50
Totals	36	\$8,850.00	\$7,522.50

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.

834691

Client: Republican Senate Campaign Committee, 2012 **Station Order**
 Product:
 Campaign: Early TV Buy General Elect, 2012

Midwest Communications & Media
 7720 Benson Road
 Carroll, OH 43112
 614/440-4449

DM
10/11

Rev #: 7
 Flight From: 09/10/2012 to 10/21/2012

Estimate No.:
 Contract No.:
 Job No.:

Buyer Name: Bob Clegg
 Sweeps: Share Nov 2010 -> HUT/PUT Nov 10

Market: CLEVELAND-AKRON (CANTON)
 Station: WUAB
 Station Contact: Renee Morley

Actg. Order No.: 391
 WS Order No.: 10511
 Contract No.:

Item#	Days/ Times	DP/ Len	Program Title/ Comm1 Tag	Station Gross Rate/ Total	Oct 15	Total Spots	DMA HH (R)	DMA P 35+ (R)	DMA P 25-54 (R)
7	—S 03:00P-04:00P	WE	COLD SQUAD	8 \$50.00	1	1	0.8	0.6	0.3
				\$50.00			\$62.50	\$83.33	\$166.67
8	—S 04:00P-05:00P	WE	WITHOUT TRACE	8 \$75.00	1	1	1.1	0.9	0.5
				\$75.00			\$68.18	\$83.33	\$150.00
13	MTWTFSS 10:00P-11:00P	LN	10 OCLOCK NEWS	4 \$500.00	7	7	2.1	1.5	1.1
				\$3,500.00			\$238.10	\$333.33	\$454.55
14	MTWTF— 07:00A-08:00A	EM	ACTION NEWS	8 \$50.00	5	5	0.5	0.5	0.2
				\$250.00			\$100.00	\$100.00	\$250.00
15	MTWTF— 07:30P-08:00P	PA	2 1/2 MEN	4 \$525.00	5	5	3.9	3.0	2.4
				\$2,625.00			\$134.62	\$175.00	\$218.75
16	MTWTF— 12:00A-01:00A	LF	HOW MET MOTHER	8 \$75.00	5	5	0.6	0.4	0.4
				\$375.00			\$125.00	\$187.50	\$187.50
17	—S 06:00P-07:00P	WE	30 ROCK	8 \$100.00	1	1	0.5	0.2	0.4
				\$100.00			\$200.00	\$500.00	\$250.00
18	—S 07:00P-08:00P	WE	2 1/2 MEN	4 \$350.00	1	1	2.5	2.0	1.7
				\$350.00			\$140.00	\$175.00	\$205.88
19	—S 08:00P-10:00P	PT	8 O'CLOCK MOVI	6 \$125.00	1	1	0.9	0.8	0.7
				\$125.00			\$138.89	\$156.25	\$178.57
20	—S 05:00P-06:00P	WE	THE CLOSER	8 \$100.00	1	1	1.4	1.1	0.6
				\$100.00			\$71.43	\$90.91	\$166.67
21	—S 06:00P-07:00P	WE	THE CLOSER	6 \$150.00	1	1	1.3	1.1	0.5
				\$150.00			\$115.38	\$136.36	\$300.00
22	—S 07:00P-08:00P	WE	COLD CASE	4 \$200.00	1	1	1.3	1.1	0.5
				\$200.00			\$153.85	\$181.82	\$400.00
23	—S 08:00P-10:00P	PT	LAW & ORDER	6 \$200.00	1	1	1.6	1.3	0.9
				\$200.00			\$125.00	\$153.85	\$222.22
24	MTWTF— 11:00A-12:00P	DT	JUDGE MATHIS	6 \$150.00	5	5	0.6	0.4	0.3
				\$750.00			\$250.00	\$375.00	\$500.00
				\$8,850.00	36	36			

54.1

Monthly Totals				
Month	Spots	GRP/GRIs	Station Gross Dollars	Station Gross CPP/CPM
Oct	36	54.1	\$8,850.00	\$163.59
	36	54.1	\$8,850.00	\$163.59

Comments

Campaign Remarks:
 Paid for by:

RSCC

Advertiser: Republican Senate Campaign Committee, 2012
Campaign: Early TV Buy General Elect, 2012

Station Order

CLEVELAND-AKRON (CANTON) - TV

Station: WUAB

Comments

By: _____